## SB877 POLPCS1 Cody Maynard-MAH 4/9/2025 10:14:35 am

## COMMITTEE AMENDMENT

HOUSE OF REPRESENTATIVES
State of Oklahoma

SPEAKER:						
CHAIR:						
I move to amend	SB877					
Page	Section		Lines	Of th	ne printed	Bill
<u> </u>				Of the	Engrossed	Bill
By deleting the thereof the foll		entire measure	, and k	oy insert	ing in lie	eu
Adopted:			ent subm	itted by:	Cody Maynaro	d 

Reading Clerk

1	STATE OF OKLAHOMA					
2	1st Session of the 60th Legislature (2025)					
3	PROPOSED POLICY COMMITTEE SUBSTITUTE					
4	FOR ENGROSSED SENATE BILL NO. 877 By: Bullard and Hamilton of the					
5	Senate					
6	and					
7	Maynard of the House					
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10	PROPOSED POLICY COMMITTEE SUBSTITUTE					
11	An Act relating to deed regulation; amending 59 O.S. 2021, Sections 858-307.2, 858-351, and 858-353, as amended by Section 1, Chapter 326, O.S.L. 2024 (59 O.S. Supp. 2024, Section 858-353), which relate to real estate licensing; requiring certain continuing education course; expanding application of certain definitions; defining term; updating statutory language; requiring certain notification to buyer; requiring the Oklahoma Real Estate Commission to promulgate certain rules; requiring written memorial					
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16	of certain services; prescribing content; prescribing requirements related to renewal; providing for					
17	codification; and providing an effective date.					
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19	BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:					
20	SECTION 1. AMENDATORY 59 O.S. 2021, Section 858-307.2,					
21	is amended to read as follows:					
22	Section 858-307.2. A. Beginning November 1, 2004, as a					
23	condition of renewal or reactivation of the a real estate license,					
24	each licensee with the exception of those exempt as set out in this					

- section shall submit to the Oklahoma Real Estate Commission evidence
  of completion of a specified number of hours of continuing education
  courses approved by the Commission, within the thirty-six (36)
  months immediately preceding the term for which the license is to be
  issued. The number of hours, or its equivalent, required for each
  licensed term shall be determined by the Commission and promulgated
  by rule. Each licensee shall be required to complete and include as
- B. The continuing education courses required by this section shall be satisfied by courses approved by the Commission and offered by:

part of said such continuing education a certain number of required

13 1. The Commission;

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A technology center school;

subjects as prescribed by rule.

- 15 3. A college or university;
- 16 4. A private school;
- 5. The Oklahoma Association of Realtors, the National
- 18 Association of Realtors, or any affiliate thereof;
- 6. The Oklahoma Bar Association, American Bar Association, or any affiliate thereof; or
- 21 7. An education provider.
- C. The Commission shall maintain a list of courses which are approved by the Commission.

- D. The Commission shall not issue an active renewal license or reactivate a license unless the continuing education requirement set forth in this section is satisfied within the prescribed time period.
  - E. The provisions of this section do not apply:

- 1. During the period a license is on inactive status;
- 2. To a licensee who holds a provisional sales associate license;
- 3. To a nonresident licensee licensed in this state if the licensee maintains a current license in another state or states and has satisfied the continuing education requirement for license renewal in that state or states. If the nonresident licensee is exempt from the continuing education requirements in all states where the nonresident holds a license, the nonresident licensee shall successfully complete this state's continuing education requirement for license renewal or reactivation; or
- 4. To a corporation, association, partnership, or branch office.
- F. The Commission shall require each licensee to receive a

  specified number of hours of continuing education courses on deed

  theft, as defined in Section 858-351 of this title. Each licensee

  shall be required to complete such continuing education on or before

  November 1, 2028.

SECTION 2. AMENDATORY 59 O.S. 2021, Section 858-351, is amended to read as follows:

Section 858-351. Unless the context clearly indicates

otherwise, as used in Sections 858-351 through 858-363 of The Oklahoma Real Estate License Code and Section 3 of this act:

- 1. "Broker" means a real estate broker, an associated broker associate, sales associate, or provisional sales associate authorized by a real estate broker to provide brokerage services;
- 2. "Brokerage services" means those services provided by a broker to a party in a transaction;

## 3. "Deed theft" means to:

- a. intentionally alter, falsify, forge, or misrepresent

  property documents such as a residential or commercial

  deed or title, with the intent to deceive, defraud, or

  unlawfully transfer or encumber the ownership rights

  of a residential or commercial property,
- <u>misrepresent oneself as the owner or authorized</u>
  <u>representative of residential or commercial real</u>
  <u>property in order to obtain ownership or possession of such real property, or</u>
- with intent to defraud, take, obtain, steal, or
  transfer title or ownership of real property by fraud,
  forgery, larceny, or any other fraudulent or deceptive
  practice;

4. "Firm" means a sole proprietor, corporation, association, or partnership;

5. "Party" means a person who is a seller, buyer, landlord, or tenant or a person who is involved in an option or exchange; and 4. 6. "Transaction" means an activity or process to buy, sell, lease, rent, option, or exchange real estate. Such activities or processes may include, without limitation, soliciting, advertising, showing, or viewing real property, presenting offers or counteroffers, entering into agreements, and closing such agreements; and

5. "Firm" means a sole proprietor, corporation, association or partnership.

SECTION 3. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 858-364 of Title 59, unless there is created a duplication in numbering, reads as follows:

As part of each closing of a transaction, notification of the signs and risks of deed theft, as defined in Section 2 of this act, shall be required to be given to the buyer by a licensed real estate broker. The buyer shall confirm receipt of such notification by affixing his or her signature to such notification. The Oklahoma Real Estate Commission shall promulgate rules to enact the provisions of this section.

SECTION 4. AMENDATORY 59 O.S. 2021, Section 858-353, as amended by Section 1, Chapter 326, O.S.L. 2024 (59 O.S. Supp. 2024, Section 858-353), is amended to read as follows:

Section 858-353. A. A broker shall have the following duties and responsibilities to all parties in a transaction, which are mandatory and may not be abrogated or waived by a broker:

- 1. Treat all parties with honesty and exercise reasonable skill and care;
- 2. Unless specifically waived in writing by a party to the transaction:
  - a. receive all written offers and counteroffers,
  - b. reduce offers or counteroffers to a written form upon request of any party to a transaction, and
  - c. present timely all written offers and counteroffers;
- 3. Timely account for all money and property received by the broker;
- 4. Keep confidential information received from a party or prospective party confidential. The confidential information shall not be disclosed by a firm without the consent of the party disclosing the information unless consent to the disclosure is granted in writing by the party or prospective party disclosing the information, the disclosure is required by law, or the information is made public or becomes public as the result of actions from a source other than the firm. The following information shall be

considered confidential and shall be the only information considered confidential in a transaction:

- a. that a party or prospective party is willing to pay more or accept less than what is being offered,
- b. that a party or prospective party is willing to agree to financing terms that are different from those offered,
- c. the motivating factors of the party or prospective party purchasing, selling, leasing, optioning or exchanging the property, and
- d. information specifically designated as confidential by a party unless such information is public;
- 5. Disclose information pertaining to the property as required by the Residential Property Condition Disclosure Act;
- 6. Comply with all requirements of The Oklahoma Real Estate License Code and all applicable statutes and rules; and
  - 7. Disclose:

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- a. information pertaining to compensation and fees assessed on each transaction to the represented party, which shall be communicated in writing before the effective date of the contract for sale or lease, and
- the time frame for which the compensation agreement is valid, not to exceed one (1) year. If no time frame

is specified, the compensation agreement shall default to sixty (60) days.

- B. A broker shall have the following duties and responsibilities only to a party for whom the broker is providing brokerage services in a transaction which are mandatory and may not be abrogated or waived by a broker:
- 1. Inform the party in writing when an offer is made that the party will be expected to pay certain costs, brokerage service costs and the approximate amount of the costs; and
  - 2. Keep the party informed regarding the transaction.
- C. When working with both parties to a transaction, the duties and responsibilities set forth in this section shall remain in place for both parties.
- D. A buyer and a broker providing services for the buyer shall memorialize in writing the relationship between the buyer and the broker including, but not limited to:
- 1. The duration of the relationship for which the broker is responsible to the buyer, not to exceed one (1) year; and
- 2. The compensation agreed to by the broker and the buyer for the duration of the contract including commissions, fees, and any other compensation that is received by the broker during the course of the relationship.
- E. A document memorializing the working relationship between a buyer and a broker providing services for the buyer shall be signed

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by both the buyer and the broker prior to providing services
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    specific to the buyer.
        F. Upon the expiration or termination of such a working
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    relationship, nothing shall preclude a buyer and broker from signing
    a new agreement with terms memorialized in the same manner as
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    required by this section. Such contracts shall not include terms
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    which cause the contract to renew without additional agreement from
    both the buyer and the broker.
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        SECTION 5. This act shall become effective November 1, 2025.
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        60-1-13410 MAH 04/02/25
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